

# The SECRETS of EMPOWERING NEGOTIATION

**Dr. Richard Kaye** received his Bachelors of Science Degree in business, from Long Island University in 1973. He went on to receive his Doctorate of Chiropractic from the Columbia Institute of Chiropractic in New York. After 30-years in private practice in San Diego, California, he retired to pursue the entrepreneurial life. Prior to entering the field of health care, he was an electronics engineer working in the field of communications.

His distinguished career includes being named Outstanding Doctor of the Year in 1981, as well as Doctor of The Year in 1983, by the San Diego County Chiropractic Society. He served as President of the San Diego County Chiropractic Society from 1981 through 1988. Kaye was a founding member of the Board of Directors of The Association for Network Care, in 1994.

In addition to having appeared on numerous television and radio shows, he's an internally acclaimed lecturer, having presented seminars and workshops in Australia, France, Japan, and Russia, as well as in the United States.

Richard sat on the Advisory Board of Brian Anderson Entertainment. He served as an Advisory Board Member for Pacific Rim Institute for Development and Education (PRIDE), a Non-Governmental Organization (NGO) member of the United Nations, and Excelerated Enterprises, a multi-national teaching organization. He served as a Founding Board Member for the Enchanted Circle (Taos, New Mexico) Sirolli Institute. He served as Vice President of Investor Relations for RacelandUSA, LLC (a 1,140 acre motocross complex in the desert, east of San Diego). He was a member of the board of directors of the Global Gateway Community, and was Secretary of the Board of Directors for Style for Life. He is a former Vice President as well as a faculty member of CEO Space (a multi-national business development organization). He serves on the Board of Directors for the Taos Entrepreneurial Network.

Richard has been featured on KTLA television, Los Angeles, California, on several occasions, discussing two of his specialties: Team Building and Super Networking. He was also featured on PBS; an in-depth story about the leading-edge health care he practiced.

At the Chopra Center, in La Costa, California, where he shared the platform with Lisa Nichols; he spoke about: *Consciousness, Cooperation, and Contribution – thriving in the developing recession.*

He is the author of the highly acclaimed book: *The Secrets of Creating Customers for Life.*

He speaks around the nation about *the Secrets of Empowering Negotiation.*

Richard resides in Taos, New Mexico.



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